Walmart de México y Centroamérica Reports February 2020 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, March 5, 2020

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during February 2020, total sales were \$50,514 million pesos, an increase of 10.0% over sales reported in the same month of 2019.

Total Sales

	February			
	2020 Millions MXN	2019 Millions MXN	% Growth	
Mexico	41,323	37,584	10.0	
Central America*	9,191	8,328	10.4	
Consolidated	50,514	45,912	10.0	

January – February			
2020 Millions MXN	2019 Millions MXN	% Growth	
86,252	80,699	6.9	
18,474	17,363	6.4	
104,726	98,062	6.8	

Mexico Sales

Total sales for Mexico increased **10.0%** over sales reported in February 2019. Comp store sales, which considers all units in operation for over a year, increased **8.3%** compared to the same month last year.

Considering the **four-week period from February 1 to February 28, 2020**, as compared to the four-week period ending March 1, 2019, total sales increased **4.8%** and comp store sales increased **3.3%**.

Mexico Sales Growth 2020

Calendar

	Total Stores	Comp Stores
January	4.2	2.7
February	10.0	8.3
January - February	6.9	5.3

Retail Calendar (Saturday-Friday)

Number of weeks	Total Stores %	Comp Stores
5	5.0	3.5
4	4.8	3.3
9	4.9	3.4

During February, average comp ticket increased **3.5%** and the number of comp transactions increased **4.8%** compared to last year.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

^{*}Central America sales growth figures are impacted by variations in exchange rates.

Central America Sales

In Central America, total sales increased 9.7% and comp store sales increased 7.2% on a constant currency basis.

Central America Sales Growth 2020 (Constant currency basis)

Calendar

Retail Calendar (Saturday-Friday)

	Total Stores %	Comp Stores
January	2.8	0.4
February	9.7	7.2
January - February	6.1	3.7

Number of weeks	Total Stores %	Comp Stores
5	2.5	0.0
4	3.6	1.3
9	2.9	0.6

Openings

In February, we opened **3** units:

In Mexico

1 Bodega Aurrerá Express: in Monterrey, Nuevo León

In Central America:

2 Discount Stores: 1 in Alajuela and 1 in Guanacaste both in Costa Rica

Corporate Social Responsibility and other news

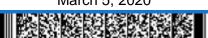
In February, Walmart de México y Centroamérica was recognized by the Corporate Responsibility Corporate Monitor (MERCO) in second place in "The 100 Companies with Best Responsibility and Corporate Governance in Mexico" list and first place within the Retail sector.

Walmart de México y Centroamérica won the 5th position in the "The 50 companies with the Best Jobs" ranking by the magazine Best Jobs, for internal policies in favor of its staff, salaries, benefits, compensation, flexibility, as well as the diversity and inclusion of the company.

Bodega Aurrera and Superama formats of Walmart de México y Centroamérica, were recognized as one of the "30 Most Valuable Mexican Brands in 2020" by BrandZ and Kantar Millward Brown. Bodega Aurrera occupied the third position, being the one with the highest growth in terms of value; Superama occupied the position 23rd.

During February, in the "eCommerce" ranking of Merca 2.0 magazine, which measures the importance of the volume of digital sales revenue registered in the country in recent years, Walmart.com.mx stood out in position 5; 8th place was occupied by **Sams.com.mx**, and **Superama.com.mx** in 16th place. This ranking seeks to give an overview of eCommerce in Mexico.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.



Fundación Walmart de México ranked 3rd place in the "2019 Foundations Report" published by Las Empresas Verdes website. This report seeks to publicize companies that promote culture and work, as well as the social commitment of civil society. **Fundación Walmart de México** stood out both in the Funds and Impact on the Society section, as well as in the section of Attended Communities and Focus of Action.

Company Description

WALMEX is a Retail Sector company trading on the Mexican Stock Exchange since 1977. As of **February** 2020, it operated **3,413** units:

2,572	Mexico			841	Central America
2,036	Bodega	as Aurrera:		554	Discount Stores
	541	Bodegas		99	Supermarkets
	395	Mi Bodegas		33	Walmarts
	1,100	Bodegas Express		155	Bodegas
280	Walma	rts			
163	Sam's Clubs				

Ticker Symbols

93 Superamas

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: <u>www.walmex.mx</u> Corporate: <u>www.walmartmexico.com</u>

Business formats:

www.walmart.com.mx www.superama.com.mx www.sams.com.mx

Contacts

Investor Relations	Corporate Communications	
Pilar de la Garza Fernández del Valle	Gabriela Buenrostro Ortega	
(52-55) 5283 - 0289	(52-55) 5283 - 0237	
pilar.de@walmart.com	gabriela.buenrostro@walmart.com	

Note: The information presented in this document is preliminary.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

