

Walmart de México y Centroamérica Reports

February 2020 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, March 5, 2020

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during February 2020, total sales were **\$50,514 million pesos**, an increase of **10.0%** over sales reported in the same month of 2019.

Total Sales

	February			January - February		
	2020 Millions MXN	2019 Millions MXN	% Growth	2020 Millions MXN	2019 Millions MXN	% Growth
Mexico	41,323	37,584	10.0	86,252	80,699	6.9
Central America*	9,191	8,328	10.4	18,474	17,363	6.4
Consolidated	50,514	45,912	10.0	104,726	98,062	6.8

*Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

Total sales for Mexico increased **10.0%** over sales reported in February 2019. Comp store sales, which considers all units in operation for over a year, increased **8.3%** compared to the same month last year.

Considering the **four-week period from February 1 to February 28, 2020**, as compared to the four-week period ending March 1, 2019, total sales increased **4.8%** and comp store sales increased **3.3%**.

Mexico Sales Growth 2020

	Calendar		Number of weeks	Retail Calendar (Saturday-Friday)	
	Total Stores %	Comp Stores %		Total Stores %	Comp Stores %
January	4.2	2.7	5	5.0	3.5
February	10.0	8.3	4	4.8	3.3
January - February	6.9	5.3	9	4.9	3.4

During February, average comp ticket increased **3.5%** and the number of comp transactions increased **4.8%** compared to last year.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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Central America Sales

In Central America, total sales increased **9.7%** and comp store sales increased **7.2%** on a constant currency basis.

Central America Sales Growth 2020 (Constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	2.8	0.4	5	2.5	0.0
February	9.7	7.2	4	3.6	1.3
January - February	6.1	3.7	9	2.9	0.6

Openings

In February, we opened **3** units:

In Mexico

- **1 Bodega Aurrerá Express:** in Monterrey, Nuevo León

In Central America:

- **2 Discount Stores:** 1 in Alajuela and 1 in Guanacaste both in Costa Rica

Corporate Social Responsibility and other news

In February, **Walmart de México y Centroamérica** was recognized by the Corporate Responsibility Corporate Monitor (MERCOR) in second place in “The 100 Companies with Best Responsibility and Corporate Governance in Mexico” list and first place within the Retail sector.

Walmart de México y Centroamérica won the 5th position in the “The 50 companies with the Best Jobs” ranking by the magazine Best Jobs, for internal policies in favor of its staff, salaries, benefits, compensation, flexibility, as well as the diversity and inclusion of the company.

Bodega Aurrera and **Superama** formats of **Walmart de México y Centroamérica**, were recognized as one of the “30 Most Valuable Mexican Brands in 2020” by BrandZ and Kantar Millward Brown. **Bodega Aurrera** occupied the third position, being the one with the highest growth in terms of value; **Superama** occupied the position 23rd.

During February, in the “eCommerce” ranking of Merca 2.0 magazine, which measures the importance of the volume of digital sales revenue registered in the country in recent years, **Walmart.com.mx** stood out in position 5; 8th place was occupied by **Sams.com.mx**, and **Superama.com.mx** in 16th place. This ranking seeks to give an overview of eCommerce in Mexico.

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Fundación Walmart de México ranked 3rd place in the “2019 Foundations Report” published by Las Empresas Verdes website. This report seeks to publicize companies that promote culture and work, as well as the social commitment of civil society. **Fundación Walmart de México** stood out both in the Funds and Impact on the Society section, as well as in the section of Attended Communities and Focus of Action.

Company Description

WALMEX is a Retail Sector company trading on the Mexican Stock Exchange since 1977. As of **February 2020**, it operated **3,413** units:

2,572 Mexico

2,036 Bodegas Aurrera:
 541 Bodegas
 395 Mi Bodegas
 1,100 Bodegas Express
 280 Walmarts
 163 Sam's Clubs
 93 Superamas

841 Central America

554 Discount Stores
 99 Supermarkets
 33 Walmarts
 155 Bodegas

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

Business formats:

www.walmart.com.mx

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Note: The information presented in this document is preliminary.

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