

Walmart de México y Centroamérica Reports August 2019 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, September 5, 2019

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during August 2019, total sales were **\$52,676 million pesos**, an increase of **7.7%** over sales reported in the same month of 2018.

Total Sales

	August			January – August		
	2019 Millions MXN	2018 Millions MXN	% Growth	2019 Millions MXN	2018 Millions MXN	% Growth
Mexico	43,032	40,076	7.4	334,090	315,282	6.0
Central America*	9,644	8,813	9.4	73,232	72,557	0.9
Consolidated	52,676	48,889	7.7	407,322	387,839	5.0

*Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

Total sales for Mexico increased **7.4%** over sales reported in August 2018. Comp store sales, which considers all units in operation for over a year, increased **6.1%** compared to the same month last year.

Considering the **four-week period** from August 3rd to August 30th, 2019, as compared to the four-week period ending August 31st, 2018, total sales increased **5.8%** and comp store sales increased **4.5%**.

Mexico Sales Growth 2019

	Calendar		Number of weeks	Retail Calendar (Saturday-Friday)	
	Total Stores %	Comp Stores %		Total Stores %	Comp Stores %
January	5.6	4.4	5	6.5	5.3
February	6.4	5.4	4	5.7	4.7
March	5.3	4.4	4	2.1	1.2
April	7.1	6.1	5	9.3	8.2
May	6.6	5.6	4	5.7	4.7
June	6.0	4.7	4	5.4	4.2
July	3.6	2.2	5	4.8	3.4
August	7.4	6.1	4	5.8	4.5
January - August	6.0	4.8	35	5.7	4.6

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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During August, average comp ticket increased **4.2%** and the number of transactions increased **1.9%** as compared to the same month of 2018.

Central America Sales

In Central America, total sales increased **6.1%** and comp store sales increased **3.1%** on a constant currency basis.

Central America Sales Growth 2019 (Constant currency basis)

Calendar			Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	3.8	0.5	5	4.9	2.0
February	4.1	0.9	4	2.6	-0.5
March	-1.4	-4.1	4	-5.1	-7.7
April	7.2	3.8	5	11.3	7.7
May	2.3	-0.6	4	0.9	-2.1
June	5.4	2.0	4	3.1	-0.1
July	2.0	-1.2	5	1.3	-1.8
August	6.1	3.1	4	3.5	0.6
January – August	3.6	0.5	35	3.0	-0.1

Openings

In **August**, we opened **13** units:

Mexico: 8 units

- **1 Bodega** in San Luis Potosi, San Luis Potosi.
- **3 Mi Bodegas:** 1 in Cholula, Puebla, 1 in Villa Juarez, Sonora and 1 in Luis Moya, Zacatecas.
- **4 Bodegas Aurrera Express:** 1 in Guadalajara, Jalisco, 2 in Monterrey, Nuevo Leon and 1 in Cuernavaca, Morelos.

Central America: 5 units

- **3 Discount Stores:** 1 in Puntarenas, Costa Rica, 1 in Limon, Costa Rica and 1 in Suchitepequez, Guatemala.
- **1 Bodega** in San Jose, Costa Rica.
- **1 Supermarket** in Cartago, Costa Rica.

Additionally, during September in Mexico, we opened 3 Bodegas Aurrera Express: 1 in Mexico City and 2 in Monterrey, Nuevo Leon.

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Corporate Social Responsibility and other news

Today, the Board of Directors of Walmex appointed **Chris Nichols as board member** in substitution of Richard Mayfield, who recently notified the Company his decision to retire from the Board of Directors. Chris will act as provisional board member until the next Shareholders Meeting.

Chris joined Walmart Inc. as Senior Vice President and Deputy Chief Financial Officer in 2018. He is responsible for the Business Performance (FP&A), Global Sourcing, Technology Finance, and the ISM Commercial teams for Walmart International.

During his career, Chris has held senior leadership positions across several core Retail functions, including Merchandising, GNFR, Real Estate, Audit, Treasury, Investor Relations, M&A, Strategy and a number of internationally based Chief Financial Officer roles for Tesco.

Chris is a chartered Accountant and has a BSc in Management Sciences (Economics) from the University of Manchester Institute of Science and Technology.

In August, **Walmart de México y Centroamérica** was recognized by “*Monitor Empresarial de Reputación Corporativa (Merco)*”, as the second company with the best corporate reputation in México, in the list “The 100 companies with the best corporate reputation”. This recognition is the result of an evaluation of 16 different information resources, endorsed by KPMG.

Walmart de México y Centroamérica was included in the August ranking of the “*América Economía*” Magazine, “Top 500 most important companies in Latin America”. The company ranked sixth in the list, as a result of its net sales in dollars by the end of 2018.

Company Description

WALMEX is a Retail Sector company trading on the Mexican Stock Exchange since 1977. As of **August 31, 2019**, it operated **3,318** units:

2,492 Mexico	826 Central America
1,959 Bodegas Aurrera:	544 Discount Stores
531 Bodegas	99 Supermarkets
374 Mi Bodegas	32 Walmarts
1,054 Bodegas Express	151 Bodegas
277 Walmarts	
163 Sam's Clubs	
93 Superamas	

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Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

Business formats:

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Note: The information presented in this document is preliminary.

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